

Job Title: General Manager - Retail Grocery and Liquor Store

Location: Kodiak, Alaska

Overview: We are seeking a dynamic and experienced General Manager to oversee the operations of our retail grocery store and liquor store. As the General Manager, you will be responsible for the overall management of the store, ensuring its success in meeting financial, operational, and customer satisfaction goals. Reporting directly to the Board of Directors, you will play a crucial role in leading and inspiring a dedicated team while fostering a positive and customer-centric environment.

Responsibilities:

1. Strategic Leadership:

- Develop and implement strategic plans to achieve business objectives and maximize profitability.
- Provide regular updates and reports to the Board of Directors on key performance indicators, challenges, and opportunities.

2. Financial Management:

- Oversee budgeting, financial forecasting, and financial analysis to ensure the store's financial health.
- Implement cost control measures while maintaining high-quality standards.

3. Operational Excellence:

- Ensure efficient and effective day-to-day operations of both the grocery and liquor store.
- Implement and maintain operational policies and procedures to enhance productivity and customer satisfaction.

4. Team Management:

- Recruit, train, and lead a diverse team of employees, fostering a positive and collaborative work environment.
- Conduct regular performance reviews and provide coaching and feedback for continuous improvement.

5. Customer Experience:

- Uphold and enhance the store's reputation for exceptional customer service.
- Implement strategies to attract and retain customers, ensuring a positive shopping experience.

6. Inventory Management:

- Oversee inventory control, procurement, and merchandise selection to optimize product offerings and minimize waste.

7. Compliance and Regulatory Oversight:

- Ensure compliance with all relevant laws and regulations governing the retail grocery and liquor industry.
- Stay informed about industry trends and changes in regulations.

Qualifications:

- Bachelor's degree in Business Administration, Retail Management, or a related field. MBA is a plus. Ten or more years of experience in retail operations with demonstrated performance will also be considered.
- Proven experience in a senior management role within the retail industry, with a focus on grocery and liquor stores.
- Strong financial acumen and experience in budgeting and financial analysis.
- Excellent leadership and team management skills.
- Exceptional communication and interpersonal skills.
- Knowledge of industry trends, customer preferences, and market dynamics.

Salary: Salary to be negotiated based on experience.

How to Apply: Please submit your resume and a cover letter detailing your relevant experience and qualifications to CostSaversJobs@pm.me

Deadline for Application: December 15th, 2023

We are an equal opportunity employer and encourage candidates from all backgrounds to apply.